



*The Option Advisor
Sample Reports*

Option Advisor Sample Reports (08/30/00)

P.O. Box 371142 · Las Vegas, NV 89137-1142 · (702) 233-2300 · Fax (702) 243-5500

www.PCAdvisorsLLC.com

The Option Advisor

The Option Advisor issues purchase orders for options at the touch of a button, Complex options become a snap. The program automatically knows how to issue Purchase Orders, to which sub-contractors, and at what price. It even knows to issue a "contract amendment" if standard items in a home are deleted due to the ordering of an option.

The Option Advisor keeps a Master Option List for each project. Equally important is the **Phase Option List**, which keeps track of phase to phase changes in offered options, prices and costs, or vendors.

A log of issued purchase orders is maintained by the system, permitting **limitless analysis of PO's issued:**

- Which options are selling?
- Which options have gone into a specific lot?
- What is the total option budget for a lot? (Or a phase?)
- Which options have been billed?

Important elements of any Option Management System include the ability to:

- cancel an entire option;
- cancel just one purchase order
- reissue a lost PO
- include a special instruction or scope of work for all vendors or for a single vendor.

Control option cutoff dates by linking to the construction schedules projected and actual cutoff dates maintained by *The Schedule Advisor*.

Automatically fax purchase orders to vendors based upon information in the vendor master file. No manual intervention is necessary.

Include option pricing, and the by-product is a complete *Margin Analysis of all Standard Options* plus **Option Price Lists** for use in the sales offices.

Unlike other programs that require enormous amounts of training time, the user can **learn the entire program in two hours.**

The Option Advisor
Sample Reports
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Amber Ridge, Ph. 1

Rev.2000-08-21

| | | | | | | | | T & R Painting and Drywall | | | Central Valley Insulation | T & R Painting and Drywall | | | |
|------------|--------------------------|---|------|------|--------|----------|---|----------------------------|-------|---------|---------------------------|----------------------------|------------|-------------|-----------------|
| | | | | | | | | tr | metro | bd | central | tr | Total Cost | Sales Price | Dep. % Required |
| Vendor Ids | | | | | | | | 496 | 496 | 496 | 496 | 496 | | | |
| Cost Codes | | | | | | | | DW | Elect | F.Carp. | Insul | Paint | | | |
| ID | Category | Description | Plan | D/NS | Cutoff | Opt.Code | Vendor Master Note (to all) | | | | | | | | |
| 293 | A. SALES-ARCHITECTURAL-2 | Garage With Workshop ILO Storage Room - Incl. Utility Sink | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 1099 | 210 | 108 | 578 | 535 | 2530 | 5430 | |
| 658 | A. SALES-ARCHITECTURAL-2 | Optional Desk At Kitchen (With Wood Top) | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | | 0 | | | | 314 | 500 | |
| 660 | A. SALES-ARCHITECTURAL-2 | Optional Linen At Master Bedroom | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | | | | | | 60 | 100 | |
| 289 | A. SALES-ARCHITECTURAL-2 | Pool Bath With Shower ILO Tub - With Storage Area | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 828 | 0 | 740 | 0 | 227 | 4644 | 5000 | |
| 657 | A. SALES-ARCHITECTURAL-2 | Slider At Master To Full Deck | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | | | | | | 60 | 150 | |
| 656 | A. SALES-ARCHITECTURAL-2 | Slider At Nook To Full Deck | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | | | | | | 60 | 150 | |
| 291 | A. SALES-ARCHITECTURAL-2 | Wet Bar in Rec Room - Includes Sink, Dishwasher, Under-Counter Refrig., Tile Tops - Std. Cabinets | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | | 250 | | | 63 | 4253 | 5900 | |
| 294 | A. SALES-ARCHITECTURAL-2 | Wine Cellar Under Stairs - Std. Cabinets | 2 | | | | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 144 | 60 | 0 | | 0 | 2150 | 3550 | |

Advanced Builders

| | | |
|--|-----------------|----------------------------------|
| Project Name: Amber Ridge | Phase: 1 | PO Date: 8/31/00 |
| City, State Zip: San Mateo, CA 94404 | Acct Job: | Requisitioner: Purchasing |
| Lot: 2 Bl: - Plan: 2 Elev: A | | |
| Lot Address: 1563 Monroe St. | | |

Option: **293:A. SALES-ARCHITECTURAL-2:Garage With Workshop ILO Storage Room - Incl. Utility Sink - Plan 2**

Qty: **1** Pre-Plotted Expected Price: **\$5,430** Acct. G/L Account:

Option Comments: Price Override: Option Cost Code:

This is will be a tight Schedule!

Master Vendor Note: (From Option Grid) Starting PO#: **6375**

0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted

Issue Document Enable WinFax Pro

| | Code | Ven ID: | | Contract Price Per: | Special Codes |
|---|------|---------|----------------------------|---------------------|---------------|
| Trade 1: | 496 | tr | T & R Painting and Drywall | PO:6375 1,099.00 | |
| Work Scope: DW | | | | | |
| Vendor Note: Please contact buyer re: color selections. | | | | | |
| Trade 2: | 496 | metro | Metro Electric | PO:6376 210.00 | |
| Work Scope: Elect | | | | | |
| Vendor Note: | | | | | |
| Trade 3: | 496 | bd | BD Trim Co | PO:6377 107.62 | |
| Work Scope: F.Carp. | | | | | |
| Vendor Note: | | | | | |
| Trade 4: | | pratt | Pratt Framing | PO:6378 70.00 | |
| Work Scope: Frame | | | | | |
| Vendor Note: | | | | | |
| Trade 5: | 496 | central | Central Valley Insulation | PO:6379 578.00 | |
| Work Scope: Insul | | | | | |
| Vendor Note: | | | | | |
| Trade 6: | 496 | tr | T & R Painting and Drywall | PO:6380 535.00 | |
| Work Scope: Paint | | | | | |
| Vendor Note: | | | | | |
| Option Cost Per Unit: | | | | 2,599.62 | |
| Option Cost Total: | | | | 2,599.62 | |

Option Purchase Order

Advanced Builders

PO Box 371142
 Las Vegas, Nevada 89137-1142
 Ph. (702)233-2300, Fax: (702)243-5500

PO#: 6375

| | | | | |
|----------------------------|--|------------------------|------------------|-------------------|
| Purchase from: | | Attn: 0 0 | Ship to: | |
| T & R Painting and Drywall | | Amber Ridge | | Phase: 1 |
| 0 | | Lot: 2 | | Block: - Plan: 2A |
| 0, 0 0 | | 1563 Monroe St. | | |
| 0, Fax: 0 | | San Mateo, CA 94404 | | |
| Vendor ID: tr | | | | |
| P O Date | Requisitioner | Accounting Code | | |
| Aug-31-00 | Purchasing | 496 | 0 | |
| Quantity | Description | | Unit Cost | Total |
| 1 | 293:A. SALES-ARCHITECTURAL-2:Garage With Workshop ILO Storage Room - Incl. Utility Sink - Plan 2 | | 1,099.00 | 1,099.00 |
| | <p>0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted -- SCOPE OF WORK: DW</p> <p>This is will be a tight Schedule!</p> <p>Please contact buyer re: color selections.</p> <p><small>This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.</small></p> | | | |
| | Subtotal | | | 1,099.00 |
| | Sales Tax | | - | - |
| | Total | | | 1,099.00 |

Authorized

Date

Option Purchase Order

Advanced Builders

PO Box 371142
 Las Vegas, Nevada 89137-1142
 Ph. (702)233-2300, Fax: (702)243-5500

PO#: 6376

| | | | | |
|-----------------------|---|------------------------|---------------------------------|--------------|
| Purchase from: | | Attn:0 0 | Ship to: | |
| Metro Electric | | | Amber Ridge | |
| 0 | | | Phase: 1 | |
| 0, 0 0 | | | Lot: 2 Block: - Plan: 2A | |
| 0, Fax: 0 | | | 1563 Monroe St. | |
| Vendor ID: metro | | | San Mateo, CA 94404 | |
| P O Date | Requisitioner | Accounting Code | | |
| Aug-31-00 | Purchasing | 496 | 0 | |
| Quantity | Description | | Unit Cost | Total |
| 1 | 293:A. SALES-ARCHITECTURAL-2:Garage With Workshop ILO Storage Room - Incl. Utility Sink - Plan 2 | | 210.00 | 210.00 |
| | <p>0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted -- SCOPE OF WORK: Elect</p> <p>This is will be a tight Schedule!</p> <p style="text-align: center;">0</p> <p>This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.</p> | | | |
| Subtotal | | | | 210.00 |
| Sales Tax | | | - | - |
| Total | | | | 210.00 |

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Date

Option Purchase Order

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PO Box 371142
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 Ph. (702)233-2300, Fax: (702)243-5500

PO#: 6377

| | | | | |
|-----------------------|--|------------------------|------------------|-------------------|
| Purchase from: | | Attn: 0 0 | Ship to: | |
| BD Trim Co | | Amber Ridge | | Phase: 1 |
| 0 | | Lot: 2 | | Block: - Plan: 2A |
| 0, 0 0 | | 1563 Monroe St. | | |
| 0, Fax: 0 | | San Mateo, CA 94404 | | |
| Vendor ID: bd | | | | |
| P O Date | Requisitioner | Accounting Code | | |
| Aug-31-00 | Purchasing | 496 | 0 | |
| Quantity | Description | | Unit Cost | Total |
| 1 | 293:A. SALES-ARCHITECTURAL-2:Garage With Workshop ILO Storage Room - Incl. Utility Sink - Plan 2 | | 107.62 | 107.62 |
| | <p>0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted -- SCOPE OF WORK: F.Carp.</p> <p>This is will be a tight Schedule!</p> <p style="text-align: center;">0</p> <p><small>This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.</small></p> | | | |
| Subtotal | | | | 107.62 |
| Sales Tax | | | - | - |
| Total | | | | 107.62 |

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Date

Option Purchase Order

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 Las Vegas, Nevada 89137-1142
 Ph. (702)233-2300, Fax: (702)243-5500

PO#: 6378

| | | | | |
|-----------------------|---|------------------------|---------------------|--------------------------|
| Purchase from: | | Attn: 0 0 | Ship to: | |
| Pratt Framing | | | Amber Ridge | Phase: 1 |
| 0 | | | Lot: 2 | Block: - Plan: 2A |
| 0, 0 0 | | | 1563 Monroe St. | |
| 0, Fax: 0 | | | San Mateo, CA 94404 | |
| Vendor ID: pratt | | | | |
| P O Date | Requisitioner | Accounting Code | | |
| Aug-31-00 | Purchasing | 0 | 0 | |
| Quantity | Description | | Unit Cost | Total |
| 1 | 293:A. SALES-ARCHITECTURAL-2:Garage With Workshop ILO Storage Room - Incl. Utility Sink - Plan 2 | | 70.00 | 70.00 |
| | <p>0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted -- SCOPE OF WORK: Frame</p> <p>This is will be a tight Schedule!</p> <p style="text-align: center;">0</p> <p>This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.</p> | | | |
| Subtotal | | | | 70.00 |
| Sales Tax | | | - | - |
| Total | | | | 70.00 |

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 Date

Option Purchase Order

Advanced Builders

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PO#: 6379

| | | | | |
|---------------------------|---|------------------------|---------------------|--------------------------|
| Purchase from: | | Attn: 0 0 | Ship to: | |
| Central Valley Insulation | | | Amber Ridge | Phase: 1 |
| 0 | | | Lot: 2 | Block: - Plan: 2A |
| 0, 0 0 | | | 1563 Monroe St. | |
| 0, Fax: 0 | | | San Mateo, CA 94404 | |
| Vendor ID: central | | | | |
| P O Date | Requisitioner | Accounting Code | | |
| Aug-31-00 | Purchasing | 496 | 0 | |
| Quantity | Description | | Unit Cost | Total |
| 1 | 293:A. SALES-ARCHITECTURAL-2:Garage With Workshop ILO Storage Room - Incl. Utility Sink - Plan 2 | | 578.00 | 578.00 |
| | <p>0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted -- SCOPE OF WORK: Insul</p> <p>This is will be a tight Schedule!</p> <p style="text-align: center;">0</p> <p>This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.</p> | | | |
| Subtotal | | | | 578.00 |
| Sales Tax | | | - | - |
| Total | | | | 578.00 |

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 Date

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Option Purchase Order

Advanced Builders

PO Box 371142
 Las Vegas, Nevada 89137-1142
 Ph. (702)233-2300, Fax: (702)243-5500

PO#: 6380

| | | | | |
|----------------------------|--|------------------------|------------------|-------------------|
| Purchase from: | | Attn: 0 0 | Ship to: | |
| T & R Painting and Drywall | | Amber Ridge | | Phase: 1 |
| 0 | | Lot: 2 | | Block: - Plan: 2A |
| 0, 0 0 | | 1563 Monroe St. | | |
| 0, Fax: 0 | | San Mateo, CA 94404 | | |
| Vendor ID: tr | | | | |
| P O Date | Requisitioner | Accounting Code | | |
| Aug-31-00 | Purchasing | 496 | 0 | |
| Quantity | Description | | Unit Cost | Total |
| 1 | 293:A. SALES-ARCHITECTURAL-2:Garage With Workshop ILO Storage Room - Incl. Utility Sink - Plan 2 | | 535.00 | 535.00 |
| | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted -- SCOPE OF WORK: Paint This is will be a tight Schedule! 0 | | | |
| | <small>This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.</small> | | | |
| | Subtotal | | | 535.00 |
| | Sales Tax | | - | - |
| | Total | | | 535.00 |

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 Date

Advanced Builders
 PO Box 371142
 Las Vegas, Nevada 89137-1142
 Ph: (702)233-2300, Fax:(702)243-5500

Option Purchase Order

PO#: 6381
 Date: Aug 31,00

| | | | | | | | | |
|---|--|--|--|---|--|--|-----------------------|--|
| Purchase From: Bob's Bath Tile , , , Fax: bob | | | | Deliver To: Amber Ridge Lot: 2 Bl: - 1563 Monroe St. San Mateo, CA 94404 | | | Phase: 1 Plan: 2/A | |
|---|--|--|--|---|--|--|-----------------------|--|

| Line | Cut-Off | Description | Work Scope | ID | D/NS | Qty | \$/Unit | Total |
|------|---------|--|------------|-----|------|-----|----------|----------|
| 1 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Optional Desk (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | C.Tile | 142 | 0 | 1 | (165.00) | (165.00) |
| 2 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Butler Pantry Countertop (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | C.Tile | 138 | 0 | 1 | (155.00) | (155.00) |
| 3 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Master Bath Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | C.Tile | 158 | 0 | 1 | (400.00) | (400.00) |

(720.00)

This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.

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 Date

Advanced Builders
 PO Box 371142
 Las Vegas, Nevada 89137-1142
 Ph: (702)233-2300, Fax:(702)243-5500

Option Purchase Order

PO#: 6382
 Date: Aug 31,00

| | |
|---|--|
| Purchase From: Home Center Supply , , , Fax: home | Deliver To: Amber Ridge Lot: 2 Bl: - 1563 Monroe St. San Mateo, CA 94404 Phase: 1 Plan: 2/A |
|---|--|

| Line | Cut-Off | Description | Work Scope | ID | D/NS | Qty | \$/Unit | Total |
|------|---------|---|------------|-----|------|-----|----------|----------|
| 1 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Optional Desk (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | Grante | 142 | 0 | 1 | 525.00 | 525.00 |
| 2 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Butler Pantry Countertop (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | Grante | 138 | 0 | 1 | 420.00 | 420.00 |
| 3 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Full Back Splash - With Glass Block (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | Grante | 134 | 0 | 1 | 2,065.00 | 2,065.00 |
| 4 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Laundry Room Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | Laminte | 162 | 0 | 1 | (160.00) | (160.00) |
| 5 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Laundry Room Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | Grante | 162 | 0 | 1 | 700.00 | 700.00 |
| 6 | 0 | B. DESIGN-GRANITE-2-Group #2 Granite - Master Bath Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | Grante | 158 | 0 | 1 | 1,225.00 | 1,225.00 |

4,775.00

This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.

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 Date

Options Ordered Listing (by Lot)

| Cut-off | PO Date | ID# | Option Name | D/N S | Qty | Option Comments | Sales Price | Cost | Margin |
|---|------------------|----------------|--|--------------|--------------|---|------------------|----------------|----------------|
| Project:Amber Ridge Phase:1 Lot:2 Blk:- Plan:2/A | | | | | | | | | |
| | 36707 | 76 | Entry Door Fiber Classic #81501 | 0 | 4 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 4,095 | 698 | 397 |
| | 36707 | 166 | Group #2 Granite - Patio Bench | 0 | 4 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 1,250 | 800 | 450 |
| | 36707 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 24,060 | 14,436 | 9,624 |
| | 36707 | 654 | Courtyard With Wrought Iron Gate - A Elev. | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 300 | 117 | 183 |
| **0 | 36769 | 158 | Group #2 Granite - Master Bath Countertops | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 1,290 | 825 | 465 |
| **0 | 36769 | 162 | Group #2 Granite - Laundry Room Countertops | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 845 | 540 | 305 |
| **0 | 36769 | 134 | Group #2 Granite - Full Back Splash - With Glass Block | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 2,895 | 2,065 | 830 |
| **0 | 36769 | 138 | Group #2 Granite - Butler Pantry Countertop | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 415 | 265 | 150 |
| **0 | 36769 | 142 | Group #2 Granite - Optional Desk | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted | 565 | 360 | 205 |
| **0 | 36769 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink | 0 | 1 | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted ... This is will be a tight Schedule! | 5,430 | 2,600 | 2,830 |
| | | | | | | | 35,800 | 21,208 | 14,592 |

PO Listing Report (by Lot)

| # | PO Date | Cut-off | ID# | Option Name | D/NSO | Trade Name | Qty |
|---|---------|---------|-----|--|-------|----------------------------|-----|
| Project:Amber Ridge Phase:1 Lot:2 Blk:- Plan:2/A | | | | | | | |
| **6375** | 8/31/00 | 0 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is will be a tight Schedule!) | 0 | T & R Painting and Drywall | 1 |
| **6376** | 8/31/00 | 0 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is will be a tight Schedule!) | 0 | Metro Electric | 1 |
| **6377** | 8/31/00 | 0 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is will be a tight Schedule!) | 0 | BD Trim Co | 1 |
| **6378** | 8/31/00 | 0 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is will be a tight Schedule!) | 0 | Pratt Framing | 1 |
| **6379** | 8/31/00 | 0 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is will be a tight Schedule!) | 0 | Central Valley Insulation | 1 |
| **6380** | 8/31/00 | 0 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is will be a tight Schedule!) | 0 | T & R Painting and Drywall | 1 |
| **6381.01** | 8/31/00 | 0 | 142 | Group #2 Granite - Optional Desk (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Bob's Bath Tile | 1 |
| **6381.02** | 8/31/00 | 0 | 138 | Group #2 Granite - Butler Pantry Countertop (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Bob's Bath Tile | 1 |
| **6381.03** | 8/31/00 | 0 | 158 | Group #2 Granite - Master Bath Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Bob's Bath Tile | 1 |
| **6382.01** | 8/31/00 | 0 | 142 | Group #2 Granite - Optional Desk (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Home Center Supply | 1 |

PO Listing Report (by Lot)

| # | PO Date | Cut-off | ID# | Option Name | D/NSO | Trade Name | Qty |
|--|---------|---------|-----|--|-------|-------------------------------|-----|
| Project:Amber Ridge Phase:1 Lot:2 Blk:- Plan:2/A (Continued...) | | | | | | | |
| **6382.02** | 8/31/00 | 0 | 138 | Group #2 Granite - Butler Pantry Countertop (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Home Center Supply | 1 |
| **6382.03** | 8/31/00 | 0 | 134 | Group #2 Granite - Full Back Splash - With Glass Block (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Home Center Supply | 1 |
| **6382.04** | 8/31/00 | 0 | 162 | Group #2 Granite - Laundry Room Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Home Center Supply | 1 |
| **6382.05** | 8/31/00 | 0 | 162 | Group #2 Granite - Laundry Room Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Home Center Supply | 1 |
| **6382.06** | 8/31/00 | 0 | 158 | Group #2 Granite - Master Bath Countertops (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Home Center Supply | 1 |
| 6383 | 6/30/00 | 0 | 654 | Courtyard With Wrought Iron Gate - A Elev. (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | CSR Brickyard | 1 |
| 6384 | 6/30/00 | 0 | 654 | Courtyard With Wrought Iron Gate - A Elev. (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | T & R Painting and Drywall | 1 |
| 6385 | 6/30/00 | 0 | 654 | Courtyard With Wrought Iron Gate - A Elev. (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Pacific Stucco | 1 |
| 6386 | 6/30/00 | 0 | 654 | Courtyard With Wrought Iron Gate - A Elev. (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Charmac Bldr Services | 1 |
| 6387 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Arizona Flooring | 1 |
| 6388 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Metro Electric | 1 |
| 6389 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | BD Trim Co | 1 |

PO Listing Report (by Lot)

| # | PO Date | Cut-off | ID# | Option Name | D/NSO | Trade Name | Qty |
|--|--------------------|--------------|----------------|---|--------------|-----------------------------------|--------------|
| Project:Amber Ridge Phase:1 Lot:2 Blk:- Plan:2/A (Continued...) | | | | | | | |
| 6390 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Pete King Corp | 1 |
| 6391 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Pratt Framing | 1 |
| 6392 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | T & R Painting and Drywall | 1 |
| 6393 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Pacific Stucco | 1 |
| 6394 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Milgard Windows | 1 |
| 6395 | 6/30/00 | 0 | 651 | Covered Large Patio/Open Deck - With Spiral Staircase (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Charmac Bldr Services | 1 |
| 6396 | 6/30/00 | 0 | 166 | Group #2 Granite Patio Bench (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Home Center Supply | 4 |
| 6397 | 6/30/00 | 0 | 76 | Entry Door Fiber Classic #81501- (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | BD Trim Co | 4 |

Option Purchase Order

Cancellation of PO#6396

PO#: C6396

Advanced Builders

PO Box 371142

Las Vegas, Nevada 89137-1142

Ph. (702)233-2300, Fax: (702)243-5500

| | | | | |
|--|--|------------------------|---------------------|--------------------------|
| Purchase from: | | Attn:0 0 | Ship to: | |
| Home Center Supply | | | Amber Ridge | Phase: 1 |
| 0 | | | Lot: 2 | Block: - Plan: 2A |
| 0, 0 0 | | | 1563 Monroe St. | |
| 0, Fax: 0 | | | San Mateo, CA 94404 | |
| Vendor ID: home | | | | |
| P O Date | Requisitioner | Accounting Code | | |
| Aug-30-00 | Purchasing | 496 | 0 | |
| Quantity | Description | | Unit Cost | Total |
| -1 | 166:B. DESIGN-GRANITE-2:Group #2 Granite - Patio Bench - Plan 2 | | 800.00 | (800.00) |
| | 0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted -- SCOPE OF WORK: Grante | | | |
| 0 | | | | |
| 0 | | | | |
| <p>This is official confirmation and notification of the above selected options for the above tract and lot. Please proceed with the supplying labor and materials for the selected option and reference the above PO/CO# on your billing for this work. If the amount shown in the Billing Information section of this document is a negative, then this document will serve as a credit memo, and the negative amount is to be deducted from your next Contract Billing. If the amount shown is a zero(0), then this document serves as notification to the Contractor that the above mentioned work will be performed at no cost to the Developer. Should you require any additional information regarding this document, please contact Purchasing at the number listed above.</p> | | | | |
| | | | Subtotal | (800.00) |
| | | | Sales Tax | - |
| | | | Total | (800.00) |

Authorized

Date

Option Price List

Amber Ridge

| Cut-Off | ID | Option Description | Diag. Req. | Sales Price | Required Deposit Percent(%) | Buyer's Initials | Qty | Deposit Total |
|---------------------------------|-----|---|------------|-------------|-----------------------------|------------------|--------------|---------------|
| Plan 2 | | | | | Lot: _____ | BLK: _____ | Phase: _____ | |
| A. SALES-ARCHITECTURAL-2 | | | | | Buyer: _____ | | | |
| | 290 | Bedrooms #4, #5, Full Bath - Shower Standard | | 16,920 | | _____ | _____ | _____ |
| | 653 | Courtyard - Elevation A & C Only | | 300 | | _____ | _____ | _____ |
| | 654 | Courtyard With Wrought Iron Gate - A Elev. | | 300 | | _____ | _____ | _____ |
| | 655 | Courtyard With Wrought Iron Gate - C Elev. | | 300 | | _____ | _____ | _____ |
| | 285 | Covered Large Patio/Open Deck | | 25,675 | | _____ | _____ | _____ |
| | 651 | Covered Large Patio/Open Deck - With Spiral Staircase | | 24,060 | | _____ | _____ | _____ |
| | 284 | Covered Small Deck | | 9,860 | | _____ | _____ | _____ |
| | 286 | Fireplace in Rec. Room | | 4,080 | | _____ | _____ | _____ |
| | 659 | Fireplace/Media Niche At Master Bedroom | | 3,000 | | _____ | _____ | _____ |
| | 288 | Fireplace/Media Niche in Rec Room (Includes Tile Hearth) | | 4,025 | | _____ | _____ | _____ |
| | 292 | Game Room ILO Storage Room - Includes 6 Recessed Can Lights | | 6,520 | | _____ | _____ | _____ |
| | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink | | 5,430 | | _____ | _____ | _____ |
| | 658 | Optional Desk At Kitchen (With Wood Top) | | 500 | | _____ | _____ | _____ |
| | 660 | Optional Linen At Master Bedroom | | 100 | | _____ | _____ | _____ |
| | 289 | Pool Bath With Shower ILO Tub - With Storage Area | | 5,000 | | _____ | _____ | _____ |
| | 657 | Slider At Master To Full Deck | | 150 | | _____ | _____ | _____ |
| | 656 | Slider At Nook To Full Deck | | 150 | | _____ | _____ | _____ |
| | 291 | Wet Bar in Rec Room - Includes Sink, Dishwasher, Under-Counter Refrig., Tile Tops - Std. Cabinets | | 5,900 | | _____ | _____ | _____ |
| | 294 | Wine Cellar Under Stairs - Std. Cabinets | | 3,550 | | _____ | _____ | _____ |
| A. SALES-DOORS-2 | | | | | | | | |
| | 664 | French Doors (Pair) At Rec Room (Pair 3 Ft. X 8 Ft.) | | 100 | | _____ | _____ | _____ |
| A. SALES-ELECTRICAL | | | | | | | | |
| | 96 | Floor Plugs - Each | | 250 | | _____ | _____ | _____ |
| A. SALES-FLOOR SAFES | | | | | | | | |
| | 115 | Floor Safe Large | | 820 | | _____ | _____ | _____ |
| | 114 | Floor Safe Small | | 560 | | _____ | _____ | _____ |
| A. SALES-GLASS BLOCK-2 | | | | | | | | |
| | 663 | Glass Block At Master Tub | | 1,500 | | _____ | _____ | _____ |
| | 287 | Glass Block in Kitchen | | 445 | | _____ | _____ | _____ |
| A. SALES-HVAC-2 | | | | | | | | |

Option Price List

Amber Ridge

| Cut-Off | ID | Option Description | Diag. Req. | Sales Price | Required Deposit Percent(%) | Buyer's Initials | Qty | Deposit Total |
|--------------------------------|-----|--|------------|-------------|-----------------------------|------------------|--------------|---------------|
| Plan 2 (cont.) | | | | | Lot: _____ | BLK: _____ | Phase: _____ | |
| A. SALES-HVAC-2 (cont.) | | | | | Buyer: _____ | | | |
| | 808 | Lower Level - Bedrooms And Game Room Both Chosen - Add Hvac Upgrade For 3.5 Ton | | 200 | | _____ | _____ | _____ |
| A. SALES-INSULATION | | | | | | | | |
| | 260 | Sound Batt Interior Walls (Per Square Foot) | | 1 | | _____ | _____ | _____ |
| A. SALES-INSULATION-2 | | | | | | | | |
| | 124 | Garage Insulation (Upstairs Main Garages) | | 280 | | _____ | _____ | _____ |
| A. SALES-PLUMBING | | | | | | | | |
| | 219 | Additional Hose Bibbs | | 145 | | _____ | _____ | _____ |
| | 283 | Laundry Sink | | 525 | | _____ | _____ | _____ |
| A. SALES-STAIRS-2 | | | | | | | | |
| | 701 | Upgrades For Optional Balcony Selected With Sales - Cherry With Alternating Single/Double Iron Birdcage Spindles | | 1,500 | | _____ | _____ | _____ |
| | 698 | Upgrades For Optional Balcony Selected With Sales - Cherry With Alternating Single/Double Iron Knuckle Spindles | | 1,000 | | _____ | _____ | _____ |
| | 704 | Upgrades For Optional Balcony Selected With Sales - Cherry With Tuscan Panels & Single/Double/Single Birdcage | | 2,500 | | _____ | _____ | _____ |
| | 700 | Upgrades For Optional Balcony Selected With Sales - Maple With Alternating Single/Double Iron Birdcage Spindles | | 2,000 | | _____ | _____ | _____ |
| | 703 | Upgrades For Optional Balcony Selected With Sales - Maple With Tuscan Panels & Single/Double/Single Birdcage | | 2,500 | | _____ | _____ | _____ |
| | 699 | Upgrades For Optional Balcony Selected With Sales - Oak With Alternating Single/Double Iron Birdcage Spindles | | 1,500 | | _____ | _____ | _____ |
| | 702 | Upgrades For Optional Balcony Selected With Sales - Oak With Tuscan Panels & Single/Double/Single Birdcage | | 2,500 | | _____ | _____ | _____ |
| | 690 | Upgrades For Optional Balcony Selected With Sales - Traditional All Oak | | 600 | | _____ | _____ | _____ |

PO Listing Report (by Sub)

| # | PO Date | Cut-off | ID# | Option Name | D/NSO | Trade Name | Qt | Cost |
|--|---------|---------|-----|--|-------|----------------|----|----------|
| Project:Amber Ridge Phase:0 Lot:18 Blk: Plan:1/A | | | | | | | | |
| TBD | TBD | 0 | 650 | Built-in Desk At Rec Room (Includes Laminated Top) (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (mahogany stain) | 0 | Metro Electric | 1 | 0.01 |
| | | | | | | | | 0.01 |
| Project:Amber Ridge Phase:0 Lot:19 Blk:- Plan:3/A | | | | | | | | |
| 6360 | 8/30/00 | 0 | 79 | Ceiling Fan Prewire With 2 Switches (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Metro Electric | 1 | 125.00 |
| 6428 | 9/11/00 | 0 | 175 | Ceiling Fan F507 EG W/K9327 EG & 2519 (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Metro Electric | 1 | 40.00 |
| | | | | | | | | 165.00 |
| Project:Amber Ridge Phase:0 Lot:48 Blk:1 Plan:2/A | | | | | | | | |
| 6402 | 9/11/00 | 0 | 290 | Bedrooms #4, #5, Full Bath - Shower Standard (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Metro Electric | 1 | 825.00 |
| 6417 | 9/11/00 | 0 | 290 | Bedrooms #4, #5, Full Bath - Shower Standard (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Metro Electric | 1 | 825.00 |
| | | | | | | | | 1,650.00 |
| Project:Amber Ridge Phase:1 Lot:1 Blk:- Plan:2/A | | | | | | | | |
| 6366 | 8/31/00 | 0 | 285 | Covered Large Patio/Open Deck (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is a rush job.) | 0 | Metro Electric | 1 | 555.00 |
| | | | | | | | | 555.00 |
| Project:Amber Ridge Phase:1 Lot:19 Blk:- Plan:3/A | | | | | | | | |
| 6270 | 8/2/00 | 0 | 256 | Honeywell Electronic Air Cleaner (F50) - Each (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) | 0 | Metro Electric | 1 | 40.00 |
| 6272 | 8/3/00 | 0 | 177 | Ceiling Fan F547 WH W/K1-44 & 2216 (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (Location not yet determined.) | 0 | Metro Electric | 2 | 80.00 |
| | | | | | | | | 120.00 |
| Project:Amber Ridge Phase:1 Lot:2 Blk:- Plan:2/A | | | | | | | | |
| 6376 | 8/31/00 | 0 | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink (0.00 = Notification Only 0.01 = Needs Price Submitted (0.00) = Needs Credit Submitted) (This is will be a tight Schedule!) | 0 | Metro Electric | 1 | 210.00 |

Option Margin Analysis

Amber Ridge

| Cut-Off | ID | Option Description | Diag. Req. | Sales Price | Required Deposit Percent(%) | Option Cost | Margin |
|---------------------------------|-----|---|------------|-------------|-----------------------------|-------------|--------|
| Plan 2 | | | | | | | |
| A. SALES-ARCHITECTURAL-2 | | | | | | | |
| | 290 | Bedrooms #4, #5, Full Bath - Shower Standard | | 16,920 | | 12,930 | 3,990 |
| | 653 | Courtyard - Elevation A & C Only | | 300 | | 121 | 179 |
| | 654 | Courtyard With Wrought Iron Gate - A Elev. | | 300 | | 117 | 183 |
| | 655 | Courtyard With Wrought Iron Gate - C Elev. | | 300 | | 117 | 183 |
| | 285 | Covered Large Patio/Open Deck | | 25,675 | | 12,817 | 12,858 |
| | 651 | Covered Large Patio/Open Deck - With Spiral Staircase | | 24,060 | | 14,436 | 9,624 |
| | 284 | Covered Small Deck | | 9,860 | | 5,662 | 4,198 |
| | 286 | Fireplace in Rec. Room | | 4,080 | | 2,567 | 1,513 |
| | 659 | Fireplace/Media Niche At Master Bedroom | | 3,000 | | 2,451 | 549 |
| | 288 | Fireplace/Media Niche in Rec Room (Includes Tile Hearth) | | 4,025 | | 2,616 | 1,409 |
| | 292 | Game Room ILO Storage Room - Includes 6 Recessed Can Lights | | 6,520 | | 4,662 | 1,858 |
| | 293 | Garage With Workshop ILO Storage Room - Incl. Utility Sink | | 5,430 | | 2,530 | 2,900 |
| | 658 | Optional Desk At Kitchen (With Wood Top) | | 500 | | 314 | 186 |
| | 660 | Optional Linen At Master Bedroom | | 100 | | 60 | 40 |
| | 289 | Pool Bath With Shower ILO Tub - With Storage Area | | 5,000 | | 4,644 | 356 |
| | 657 | Slider At Master To Full Deck | | 150 | | 60 | 90 |
| | 656 | Slider At Nook To Full Deck | | 150 | | 60 | 90 |
| | 291 | Wet Bar in Rec Room - Includes Sink, Dishwasher, Under-Counter Refrig., Tile Tops - Std. Cabinets | | 5,900 | | 4,253 | 1,647 |
| | 294 | Wine Cellar Under Stairs - Std. Cabinets | | 3,550 | | 2,150 | 1,400 |
| A. SALES-DOORS-2 | | | | | | | |
| | 664 | French Doors (Pair) At Rec Room (Pair 3 Ft. X 8 Ft.) | | 100 | | -58 | 158 |
| A. SALES-ELECTRICAL | | | | | | | |
| | 96 | Floor Plugs - Each | | 250 | | 150 | 100 |
| A. SALES-FLOOR SAFES | | | | | | | |
| | 115 | Floor Safe Large | | 820 | | 524 | 296 |
| | 114 | Floor Safe Small | | 560 | | 357 | 203 |
| A. SALES-GLASS BLOCK-2 | | | | | | | |
| | 663 | Glass Block At Master Tub | | 1,500 | | 800 | 700 |
| | 287 | Glass Block in Kitchen | | 445 | | 284 | 161 |
| A. SALES-HVAC-2 | | | | | | | |
| | 808 | Lower Level - Bedrooms And Game Room Both Chosen - Add Hvac Upgrade For 3.5 Ton | | 200 | | 135 | 65 |
| A. SALES-INSULATION | | | | | | | |

Option Margin Analysis

Amber Ridge

| Cut-Off | ID | Option Description | Diag. Req. | Sales Price | Required Deposit Percent(%) | Option Cost | Margin |
|------------------------------------|-----|--|------------|-------------|-----------------------------|-------------|--------|
| Plan 2 (cont.) | | | | | | | |
| A. SALES-INSULATION (cont.) | | | | | | | |
| | 260 | Sound Batt Interior Walls (Per Square Foot) | | 1 | | 0 | 0 |
| A. SALES-INSULATION-2 | | | | | | | |
| | 124 | Garage Insulation (Upstairs Main Garages) | | 280 | | 179 | 101 |
| A. SALES-PLUMBING | | | | | | | |
| | 219 | Additional Hose Bibbs | | 145 | | 90 | 55 |
| | 283 | Laundry Sink | | 525 | | 391 | 134 |
| A. SALES-STAIRS-2 | | | | | | | |
| | 701 | Upgrades For Optional Balcony Selected With Sales - Cherry With Alternating Single/Double Iron Birdcage Snindles | | 1,500 | | 1,130 | 370 |
| | 698 | Upgrades For Optional Balcony Selected With Sales - Cherry With Alternating Single/Double Iron Knuckle Snindles | | 1,000 | | 700 | 300 |
| | 704 | Upgrades For Optional Balcony Selected With Sales - Cherry With Tuscany Panels & Single/Double/Single Birdcage | | 2,500 | | 1,891 | 609 |
| | 700 | Upgrades For Optional Balcony Selected With Sales - Maple With Alternating Single/Double Iron Birdcage Snindles | | 2,000 | | 1,037 | 963 |
| | 703 | Upgrades For Optional Balcony Selected With Sales - Maple With Tuscany Panels & Single/Double/Single Birdcage | | 2,500 | | 1,743 | 757 |
| | 699 | Upgrades For Optional Balcony Selected With Sales - Oak With Alternating Single/Double Iron Birdcage Snindles | | 1,500 | | 939 | 561 |
| | 702 | Upgrades For Optional Balcony Selected With Sales - Oak With Tuscany Panels & Single/Double/Single Birdcage | | 2,500 | | 1,641 | 859 |
| | 690 | Upgrades For Optional Balcony Selected With Sales - Traditional All Oak | | 600 | | 374 | 226 |
| | 695 | Upgrades For Optional Balcony Selected With Sales - All Cherry With Twisted Spindles & Posts | | 2,500 | | 1,674 | 826 |
| | 694 | Upgrades For Optional Balcony Selected With Sales - All Maple With Twisted Spindles & Posts | | 1,500 | | 1,104 | 396 |
| | 693 | Upgrades For Optional Balcony Selected With Sales - All Oak With Twisted Spindles & Posts | | 1,500 | | 912 | 588 |